# AQUEEL KANCHWALA

**AI Solutions Consultant, Skan.AI | Bengaluru, India**
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## PROFESSIONAL SUMMARY

AI Solutions Consultant with 2.5+ years of experience delivering enterprise AI, process intelligence, and business transformation solutions across **BFSI, Healthcare, and FMCG**. Experienced across the end-to-end solution lifecycle, including **customer discovery, process analysis, solution design, platform configuration, data analysis, integrations, implementation, and value realization**. Hands-on experience building and deploying **AI agents, process intelligence solutions, API-driven applications, and automation workflows**, with strong proficiency in **SQL, Python, Generative AI, RAG, MCP, and enterprise platforms**. Combines technical solutioning with customer-facing consulting, translating complex business processes and operational data into scalable solutions and measurable business outcomes.
Previously at **EY Technology Consulting**, delivering enterprise procurement transformation and AI solutions across global organizations, including multi-agent architectures, RAG solutions, Databricks-based intelligence platforms, supplier intelligence, and automation initiatives supporting **200K+ suppliers and $5B+ addressable spend**.

## SKILLS

- AI Solution Design
- Solution Consuting
- Process Documentation
- Process Intelligence
- Agentic AI
- Generative AI
- Intelligent Automation
- Process Analysis
- Python
- Solution Architecture
- Customer Discovery
- Value Realization
- Data Analysis
- SQL
- RAG
- API Integration
- Enterprise Integrations
- Source-to-Pay
- Supplier Info Management
- P2P Transformation
- Stakeholder Management

## WORK EXPERIENCE

**Skan.AI** — Bengaluru, India
**AI Solutions Consultant** — Sep 2026 - Present

- Deliver AI-powered process intelligence and automation solutions across **BFSI**, **Healthcare**, and **FMCG**, covering **Insurance Claims, Patient Intake, and Procure-to-Pay** processes.
- Lead **end-to-end solutioning** across customer discovery, process analysis, solution design, Skan configuration, data analysis, validation, and production deployment for enterprise clients.
- Configured Skan ProcessDoc and Process Definitions to model complex business processes, identify bottlenecks and automation opportunities, and translate process insights into actionable solutions.
- Developed a **Process Documentation Agent** using the Skan ProcessDoc API, automating process documentation and accelerating the conversion of business process knowledge into structured process definitions.
- Conduct SQL/Python-based analysis and develop **RPA Feasibility dashboards** to assess automation potential, prioritize opportunities, and quantify business impact.
- Delivered **5 production deployments** and led discovery and solutioning for enterprise clients including Unilever and Baker Hughes, with an FMCG P2P transformation delivering **$1.5M in savings**.

**EY India** — Bengaluru, India
**Associate Consultant, Technology Consulting** — Apr 2024 - Sep 2026

- Designed an AI-native procurement transformation roadmap for a global **FMCG** organization, defining supplier intelligence, negotiation automation, risk management, and award optimization capabilities across an 18-month implementation strategy.
- Architected a Databricks-based procurement intelligence platform integrating supplier, sourcing, contract, performance, and risk data across enterprise procurement ecosystems supporting **200K+ suppliers**.
- Defined a multi-agent procurement architecture comprising Supplier Discovery, Negotiation Intelligence, Market Intelligence, Risk Assessment, and Award Optimization agents across **$5B+ addressable spend**.
- Developed business cases and value realization frameworks targeting **0.5%-1.5% sourcing savings**, **40%-60% cycle-time reduction**, **75%-150% buyer productivity** improvement, and **$40M-$75M** annual procurement value realization.
- Designed RAG architectures and built an AI-powered procurement negotiation accelerator using LLM-based workflows and supplier intelligence concepts, achieving Top-3 placement in an EY innovation challenge.

- Designed and implemented an **HICX MCP Server integration**, exposing supplier management capabilities to AI workflows and enabling agentic interaction with enterprise procurement processes.
- Built a SIM implementation accelerator integrating HICX and SAP ECC capabilities, reducing implementation timelines from **24 months to 6 months** across multiple client programs.
- Served as functional lead for a global consumer products client managing **200K+ suppliers**, owning requirements, solution design, configuration strategy, testing, deployment, and post-go-live stabilization.
- Developed **Python and SQL** automation solutions processing **1M+ supplier records** across validation, migration, reconciliation, reporting, and analytics activities.
- Led CXO workshops, solution demonstrations, discovery sessions, architecture discussions, and RFP activities supporting 10+ transformation opportunities across Consumer Products, Beverage, Semiconductor, and Chemicals.

## TECHNICAL SKILLS

- Databricks
- Delta Lake
- MLflow
- Generative AI
- Agentic AI
- RAG
- Machine Learning
- Python
- SQL
- Skan.ai
- ProcessDoc API
- Process Definitions
- Intelligent Automation
- RPA
- Power BI
- Power Automate
- MCP
- REST APIs
- JSON
- Postman
- HICX
- SAP ECC
- SAP S/4HANA
- SAP Ariba
- Coupa
- Jira
- Confluence
- GitLab
- Microsoft Azure

## CERTIFICATIONS

- Databricks Certified Generative AI Engineer Associate
- Databricks Certified Machine Learning Professional
- Databricks Certified Data Engineer Professional
- Supply Chain Operations

## EDUCATION

B.E. Computer Science, IET DAVV, Indore — Aug 2019 – Jul 2023